



**RONIS®**

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**2009**



GROUPE  
SFPI



*SECURIDEV*



**RONIS®**

www.ronis.fr





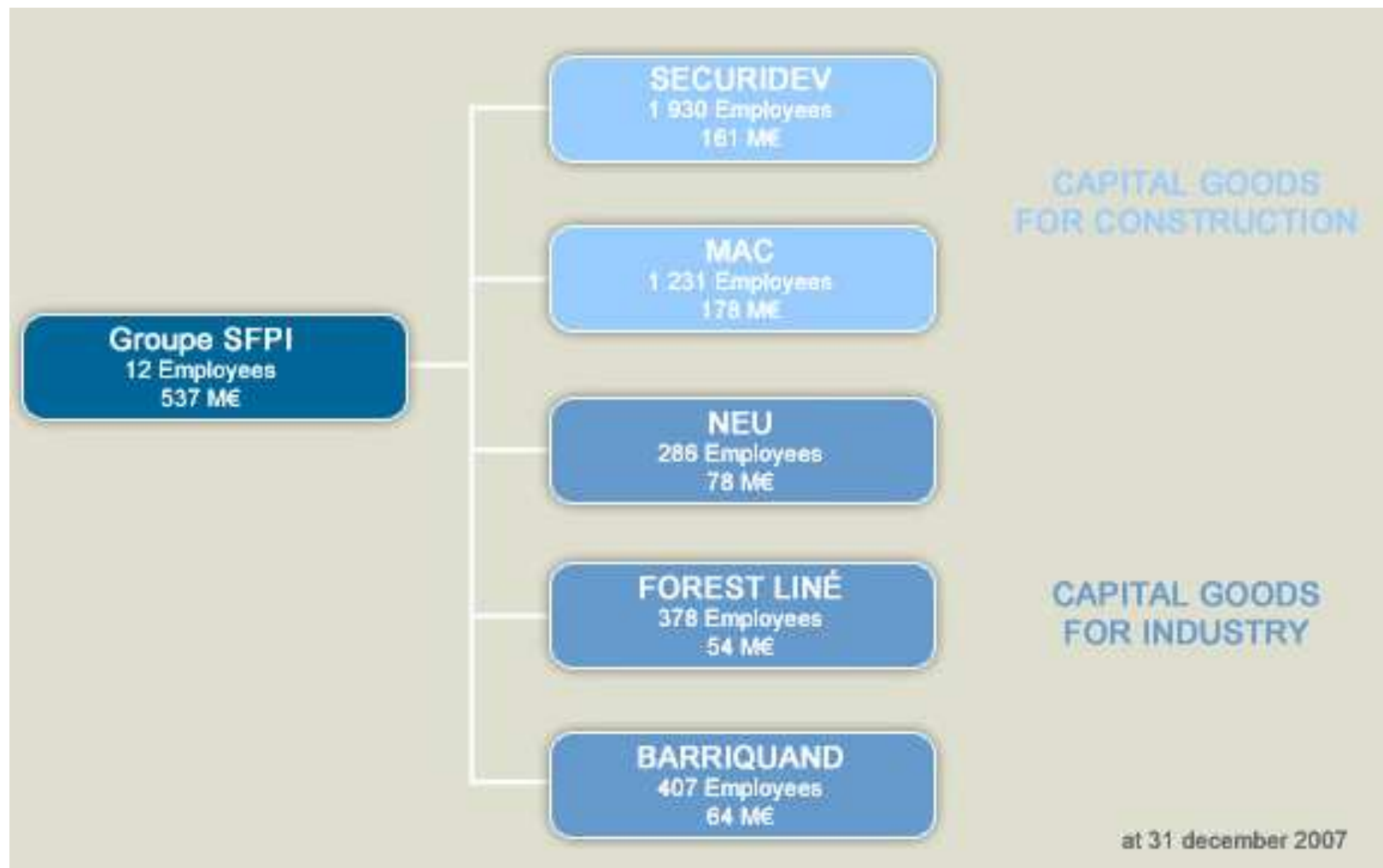
SFPI is an independent industrial group, aimed at making capital goods for:

- **buildings in Europe**: locks, industrial locking systems,
- **industrial applications worldwide** : heat exchangers, sterilizers, machine tools and ventilation equipment (air conditioning, pneumatic conveyors and dust removers)

A resolutely European Group, international sales account for almost 42% of SFPI's revenue and it employs more than 4,200 people around the world.

Sales almost 540 million euros.







**A European specialist  
In locking systems and equipment**

Securidev is an independent European industrial group and a leading specialist in locking systems and equipment.

Securidev designs, manufactures and markets:

- Mechanical and electronic access control systems for large organizations and risks sites ([Dény-Fontaine](#) – [Dom](#) brands)
- Locking devices for materials and equipment for industrial groups providing turnkey solutions developed in coordination with their engineering departments ([Ronis](#) – [Dom](#) brands)
- Building locking systems with an extensive catalogue of well-known OE and aftermarket lines ([Picard-Serrures](#) and [Métalux](#) brands)

With a strong presence in Western Europe, international sales account for more than 60% of Group revenue.



# SECURIDEV in Europe



Turnover 2008 = 163M€, Workforce : 1800 employees



# Achieve a solid leadership position in Europe in its business segments



# Achieve a solid leadership position in Europe in its business segments

With three complimentary offerings, Securidev's objective is to become a market leader in its business segments by building on its existing competitive strengths. To achieve this, it is pursuing a strategy based on a combination of :

- internal growth by developing and optimizing industrial, commercial and technical synergies from Group subsidiaries
- acquisitions providing complimentary benefits in terms of geographical markets, products or technologies.

2005 Acquisition of the German company [Dom Sicherheitstechnik](#)

2004 Acquisition of the Polish company [Metalplast Czestochowa](#)

2003 Merger of [Dény et Fontaine](#)

2002 Acquisition of the Sloven company [Titan d.d.](#) and of the French company [Beugnot](#)

1999 Acquisition of the French company [Broglie Industrie](#)

1994 Introduction on the French Stock Market

Transfert of the French company [Fontaine](#)

1992 Acquisition of the Hungarian company [Euro-Elzett](#)

1991 Acquisition of the Italian company [CR Serrature](#)

1990 Creation of Securidev company

Acquisition of the French companies [Picard-Serrures](#) and [Ronis](#)

Transfert of the French companies [Métalux](#) and [Dény](#)





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# Our mission

Designs, manufacture and sale security locking devices in accordance with industrial needs and develop solutions with technical departments.

Complete existing range of products and develop by anticipation new innovative solutions.



# Our global view of RONIS

Attractive, profitable, dynamic and innovative company who is able to retain customers and to win new ones, with professionalism recognized on the European market.

Active in sustainable development.



# Historic

- Created in 1916 in Lyon **Rhône-Isère** manufactured 1st flat key, in 1932.
- LAS Ricouard founded in 1930 in Stains moves die-casting, assembly lines and electro-plating to **Sancoins** in 1961.
- Merger between LAS Ricouard and Rhône-Isère in 1984 : **Ronis** name is created
- 1990 : Buyback of RONIS by Sécuridev
- 2005 : All activity is centralised to one site in **Sancoins**
- **2016** : Ronis Sas celebrate its 100 years.



# Our commitment

## Ronis signed Global Compact



### The Ten Principles of the United Nations Global Compact Human rights

#### Human rights

- Principle 1 Businesses should support and respect the protection of internationally proclaimed human rights; and
- Principle 2 make sure that they are not complicit in human rights abuses.

#### Labour

- Principle 3 Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;
- Principle 4 the elimination of all forms of forced and compulsory labour;
- Principle 5 the effective abolition of child labour; and
- Principle 6 the elimination of discrimination in respect of employment and occupation.

#### Environment

- Principle 7 Businesses are asked to support a precautionary approach to environmental challenges;
- Principle 8 undertake initiatives to promote greater environmental responsibility; and
- Principle 9 encourage the development and diffusion of environmentally friendly technologies.

#### Anti-corruption

- Principle 10 Businesses should work against corruption in all its forms, including extortion and bribery.



# Our quality approach

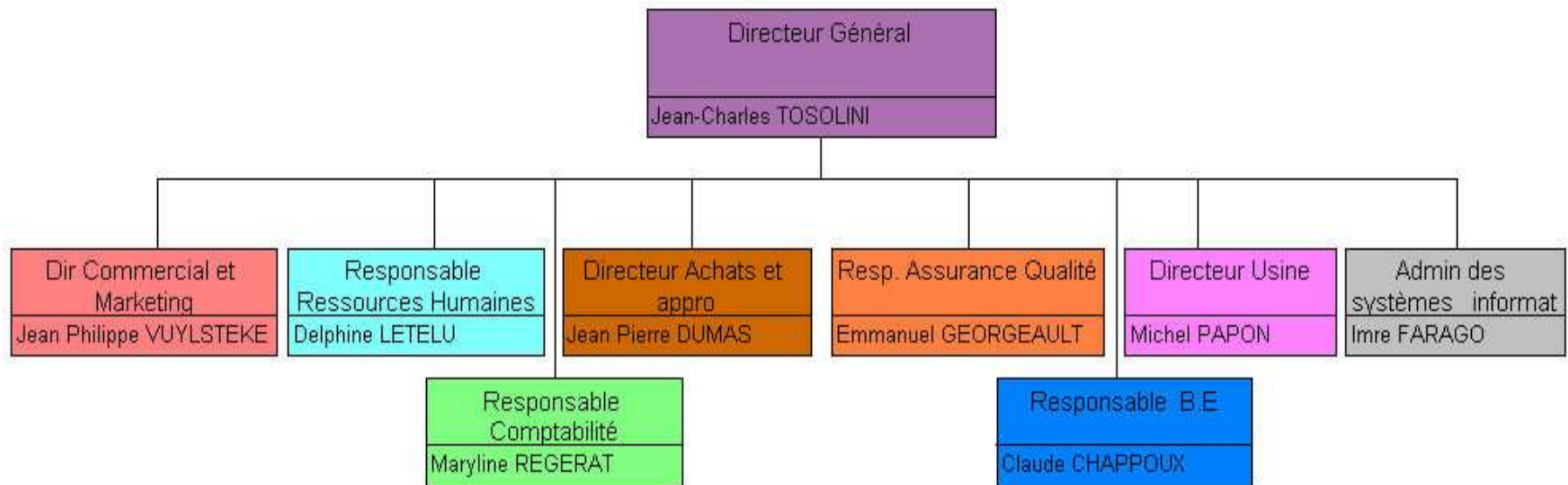
ISO 9001 certified company since 1997  
and ISO 9001: 2000 since 2003.



**Environmental  
concern, respect for  
nature and waste  
recycling.**



# Our organisation

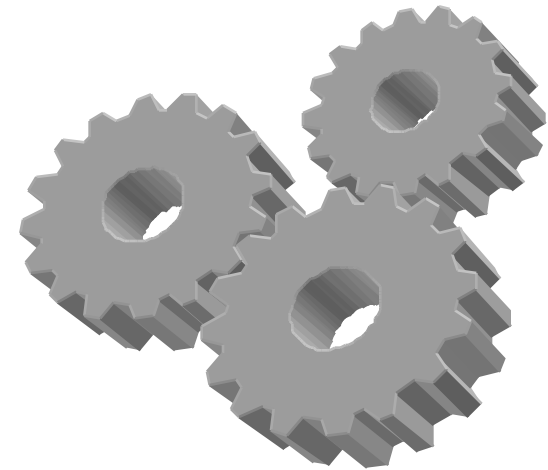




## **A trained staff, faithful to the company**

RONIS employs approximately 200 people in various professions and specialities, in particular engineers and technicians in

- mazak and plastic die casting,
- surface treatment,
- mechanics,
- tools department ,
- maintenance, automatism,
- assembly technique ,
- conception of new products,
- industrial method, quality, IT



RONIS possesses its own sales department able to export all over the world as well as its own administrative and financial departments.



# Our know-how

**The protection of the object against theft and burglary by means of locks in industrial applications.**



# Our know-how



We are well known worldwide for our expertise in lock design and manufacturing.

We try to help our customers by advising them or by creating the best solution to their needs.



# The design

A consulting firm serving the needs of the customers  
with Pro-engineer.

Working with the customer to design  
the solution best adapted to their needs.

**More than 250 patents since 1962**



A know how of tooling with the control of the design, the  
realisation, and the testing of completely integrated moulds.



# The RONIS production site

Headquarters and factory  
at SANCOINS,  
heart of France



20.000 sqm of ground, 12000 sqm covered





# Our industrial skills

## Pressure die casting works / tooling and machining

- Pressure grouting of mazak piece( zinc-base alloy ) from 2 to 500 grams.
- Pressure grouting of plastic parts
- 22 injection moulding machines with a capacity of 3 to 125 tons.
- 20 manufacturing machines



# Our industrial skills

## Electro-plating

**1 complete line of surface treatment on frame**

**1 complete line of surface treatment by barrel**

**Type of surface treatment: bright chrome, matt chrome, bright nickel, matt nickel, galvanizing and passivation**

**Made in Mazak, Steel, Brass**

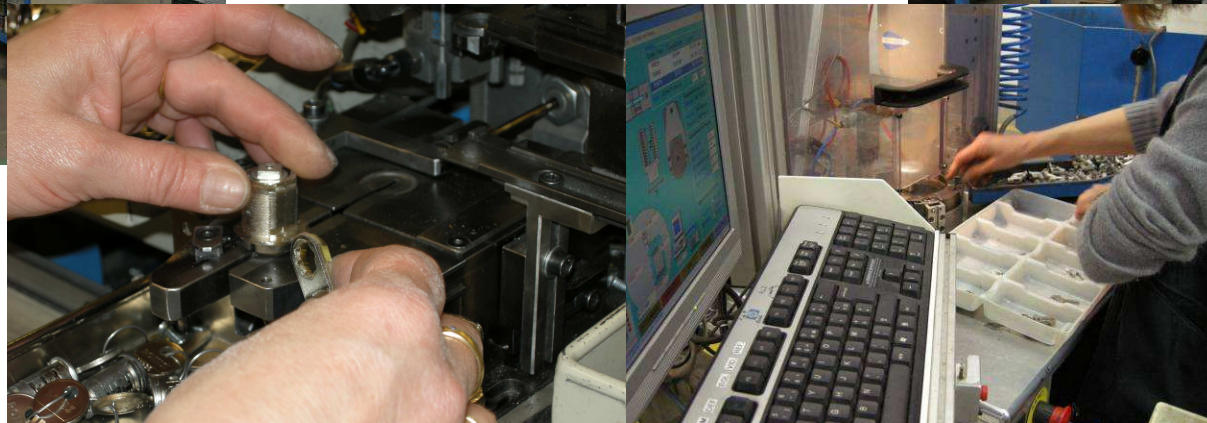
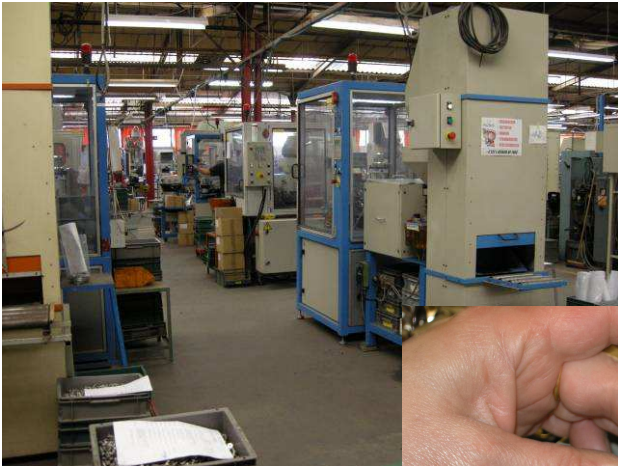


# Our industrial skills

## Barrel assembly line and Final assembly line

30 semi-automatic or automatic machines of assembly

More than 50 posts of assembly conceived specially for our manufacturings



# Ronis your partner

RONIS is organized to be in the service of the Industrialists who need to integrate solutions of lock adapted to their own products in contact with their engineering consulting firms.

RONIS is also present in France and in numerous countries through specialized distributors capable of answering all the needs in after-sales service or of replacement for articles in units: our distributors are in the service of our customers' customers.

A very strong brand  
Service for you



# Our market

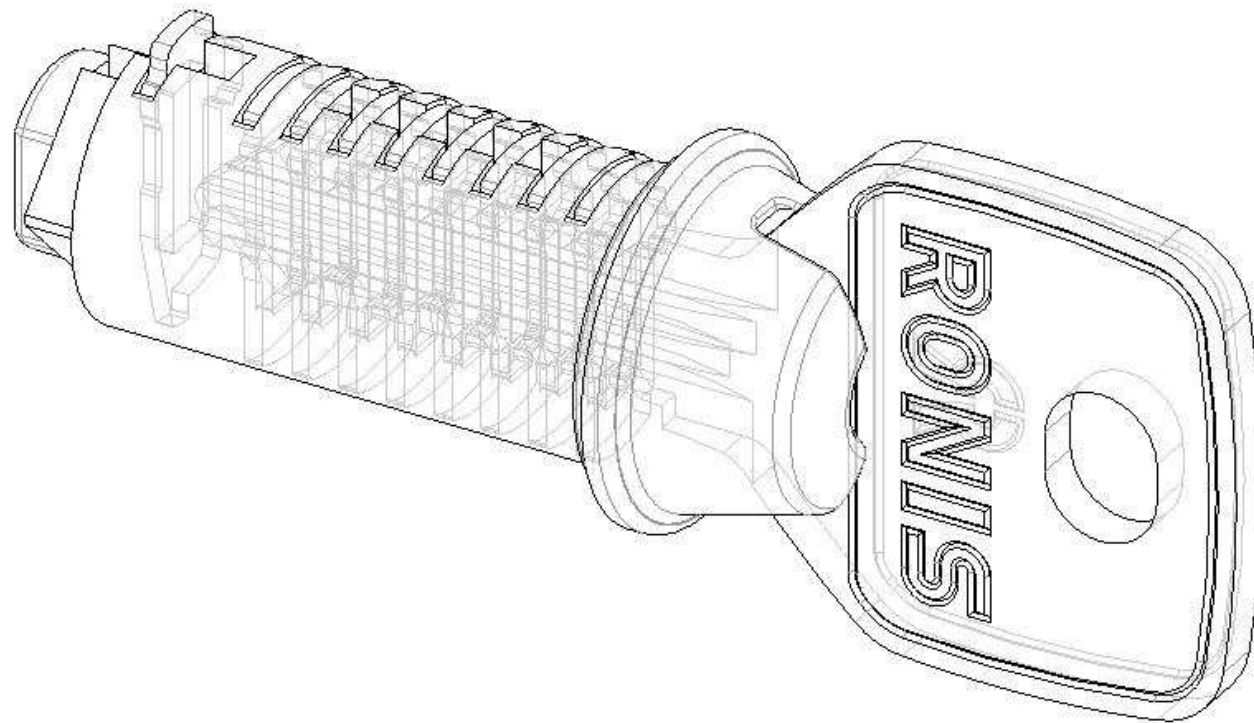
Our strong presence to export stands as a recognition of our roles as a major player on the international market.

**More than 50% of sales  
in the export !!!**

**90 % of turnover  
in EUROPE**

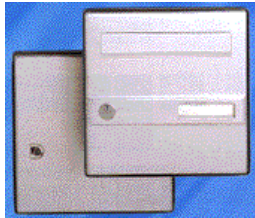


# Our technology



# Applications

- Mail boxes



- Electrical equipment



- Office furnitures (metal and wood)



- Cleaning equipment



- Cloakroom, coin-deposit



- Trolley-locks



- Petrol locking caps



- Locks for windows



- Urban furnitures



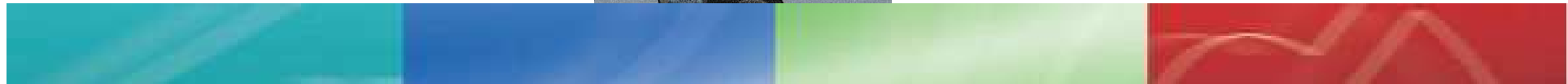
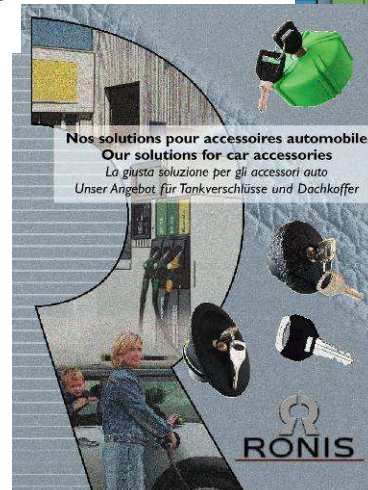
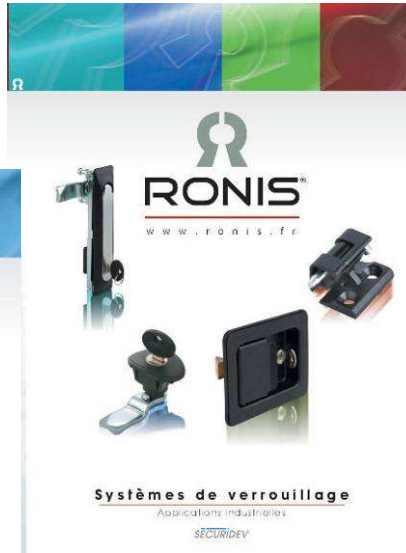
- Car accessories



- Cases



# Solutions for each business



# Range of products

- Disc-tumbler locks



- Swing handle



- Pin-tumbler locks



- Trolley-locks



- Petrol tank



# Some benchmarks

- More than 90 years in the know how
- 20000 references of finished products
- More than 50 % sales in the export
- 20.000 sqm of ground, 12000 sqm covered
- 600 tons of mazak per year
- 9 different languages used to communicate with our customers.





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**S.A.S. au CAPITAL de 1 575 000 Euros – SIREN 345 004 147 00020  
APE 2572 Z – R.C.S. BOURGES 92 B 65 – N.I.I. FR 46 345 004 147**

